

2023 Budget Package

DECEMBER 19^{TH} , 2022



Capital Budget

Changes from November 2022 Version

- Added \$10k to Computer/IT Replacements
- Forecasted cost of new hardware for planned incoming employees
- Beginning hardware rotation schedule with support from IT Consultants

- As of 12/14 we only have 30 transformers on order for 2023 which would be well under budget
- Due to lead times any transformers purchased in 2023 are slated for 2024 work
- In other words, we feel good about our transformer inventory for 2023, but 2024 will be difficult if we assume continued pace of new member work and inability to secure 30+ more transformers for 2024 delivery



Wholesale Power & Transmission Budget

No changes proposed from the November 2022 version

- Several groups have petitioned BPA to delay the decision on the Reserves Distribution Clause and proposed to spend more reserves money on fish and wildlife as opposed to the planned rate rebates
- While it is unlikely to succeed, we will keep watching
- Power prices have only continued to increase, potential for another RDC for calendar year 2024 will increase in probability if the water year continues to impress



Expense Budget

Changes from November 2022 Version

Updated budget for broadband application to \$105k based on signed contracts

- Review performed on salary and wage budget, OCEC will sign up for the Milliman salary survey for 2023 and review the most recent data for the 2024 budget
- If grant application is successful, the \$105k would be recovered via grant funding



Revenue Budget

No changes proposed from the November 2022 version

- The board may consider a small rate increase in 2023 in order to begin working towards addressing cash issues in 2023 currently resolved by increased borrowing amounts (see Long-Term Debt Recommendations)
- Example Rate Increase to Consider: \$5 Base Charge Increase April 2023 on all rate classes
- ~\$180k in additional revenues in 2023 (2.7% increase)



Long Term Debt Recommendation

We are recommending the board approve up to \$750k in new long-term debt for 2023

- OCEC staff will plan to manage cash through the operating year with the CFC Line of Credit and report a final long-term debt amount at the end of the 2023 calendar year
- Should OCEC need additional long-term debt we will have to get approval from the board



Staff Recommendation

Staff recommends the board approve the budget package included in the December board book comprised of:

2023 Operating Statement

2023 Balance Sheet

2023 Statement of Cash Flows

Up to \$750k in new long-term debt under our existing CFC Mortgage

Go to Home Worksheet

Budget Year: 2023

Comments (Enter your notes below to help you remember where you left off.) Status In progress Updated Pro Forma Acutal thru Oct-2022, Nov Sales and Cost of Power, Dec-21 sales and COP-\$40k Historic Average

● kWh Option 1 1 ○ kWh Option 2 1 ○ kWh Option 3 1

Budget Pro forma Budget \$ Variance % Variance Budget Budget Jan Feb Mar Apr Mav Jun Jul Aug Sep Oct Nov Dec Total Total PART A. STATEMENT OF OPERATIONS 1. Operating Revenue and Patronage Capital 786,226 739,428 598,579 430,703 416,047 401,812 443,805 419,320 399,612 498,284 628,107 811,289 6,662,248 6,573,212 (89,036) (1.34%)2. Power Production Expense (500 - 554) 0.00% 3. Cost of Purchased Power (555 - 567) 337,513 322,519 230.487 186,933 138,733 127,786 133,725 144,122 142,432 264,382 311,752 504.114 3,297,968 2,844,497 (453,471) (13.75%) 4. & 5.Transmission Expense (560-573) & Regional Market Expense 0.00% 0 0 0 0 6. Distribution Expense - Operation (580s) 22,500 23,700 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 161,112 161,200 88 0.05% 7. Distribution Expense - Maintenance (590s) 62,757 59,195 63,860 59,564 65,454 63,626 64,001 67,428 63,964 65,670 64,151 62,207 710,269 761,878 51,609 7.27% 37,896 36,499 45,226 36,170 40,202 43,827 37,622 40,200 42,469 38,815 42,373 330,322 480,122 45.35% 8. Consumer Accounts Expense (901-905) 38,824 149,800 9. Customer Service and Informational Expense (907-910) 1,738 1,738 1.738 3,738 1,988 1,738 1,988 1,738 1,738 1.738 1,738 1,738 15.243 23.356 8.113 53.22% 10. Sales Expense (911-916) (1,500)(500)(500)(1.000)10.824 (3.500)(14,324)(132.34%) 11. Administrative and General Expense (920-935) 133,776 131,027 84,377 98,760 99,177 83,336 82,012 90,492 79,260 81,747 81,201 79,190 916,513 1,124,353 207,840 22.68% 12. Total Operation & Maintenance Expense (2 thru 11) 596,180 573,177 437,188 396,165 357,053 331,814 330,348 355,480 341,362 462,861 509,156 701,122 5,442,251 5,391,906 (50,345)(0.93%)13 Depreciation & Amortization Expense 39.167 39.167 39.167 39.167 39.167 39.167 39.167 39.167 39.167 39.167 39.167 39 167 460.241 470.000 9.759 2.12% 4,248 4.248 4,248 4.248 4.248 4,248 4,248 4.248 50.977 1,495 3.02% Tax Expense - Property 4.248 4.248 4.248 4,248 49.482 15. Tax Expense - Other 15,833 15,833 15,833 15,833 15,833 15,833 15,833 15,833 15,833 15,833 15,833 15,833 182,282 190,000 7,718 4.23% 16. Interest on Long-Term Debt: Option 1 - Manually Entered 20,556 20,556 20,556 20,556 20,556 20,556 20,556 20,556 20,556 20,556 20,556 20,556 196,016 246,669 50,653 25.84% 17. Interest Charged to Construction (Credit) 0 (100.00%) (1) 18. Interest Expense - Other 0.00% 0 0 0 0 0 0 19. Other Deductions 0.00% 20. Total Cost of Electric Service (12 thru 19) 675,984 652,981 516,992 475,969 436,857 411,618 410,151 435,283 421,166 542,665 588,960 780,926 6,330,272 6,349,552 19,280 0.30% 21. Patronage Capital & Operating Margins (1 minus 20) 110,242 86,447 81,587 (45, 266)(20,810) (9,806) 33,654 (15,963)(21,554)(44,381)39,147 30,363 331,976 223,660 (108, 316)(32.63%) 7.322 423 22. Non Operating Margins - Interest 2.235 435 435 435 5.174 423 423 4.970 423 6.870 29.235 29.566 331 1.13% 23. Allowance for Funds Used During Construction 0.00% Λ Λ Ω Λ 24. Income (Loss) from Equity Investments 1,200 20,000 52,194 21,200 (30,994)(59.38%) 25. Non Operating Margins - Other 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 1,400 40,800 16,800 (24,000) (58.82%) 1,400 26. Generation & Transmission Capital Credits 0.00% 0 0 27. Other Capital Credits & Patronage Dividends 0 0.00% 28. Extraordinary Items 0.00% 29. Patronage Capital or Margins (21 thru 28) 113,876 88,281 91,509 (43,431)(18,975)(3,232)35,476 (14,141)4,816 (42,558)40,970 38,633 454,205 291,226 (162,979)(35.88%) Number of Customers 3 893 3 893 3 893 3 893 4 079 4 079 4 079 4 079 4 079 4 079 3 893 3 893 3.766 3.893 kWh Sold 8,800,948 8,159,801 6,246,250 3,932,190 3,727,192 3,550,536 4,198,867 3,846,031 3,511,671 4,786,624 6,665,717 9,134,536 65,828,280 66,560,364 PART B. DATA ON TRANS AND DISTR PLANT 0.00% New Services Connected (Monthly Change Only) Services Retired (Monthly Change Only) 0.00% Total Services in Place (Month end balance) 0.00% 0.00% Idle Services (Exclude Seasonal) (Month end balance) Miles Transmission (Month end balance) 0.00% Miles Distribution - Overhead 0.00% (Month end balance) Miles Distribution - Underground (Month end balance) 0.00% Total Miles Energized 0.00%

BALANCE SHEET Okanogan County Electric Cooperative Inc. **Budget Year: 2023**

In progress Enter Enter Form 7 Go to Home Worksheet **Transactions** Current year **Transactions Budget year** Oct Dec 31 Select Month Nov - Dec Jan - Dec Dec 31 2022 2022 2022 2023 2023 PART C. ASSETS AND OTHER DEBITS 15.074.451 \$ 411.472 \$ 15.485.923 \$ 505.488 \$ 15.991.410 \$ Land and Land Rights \$ Production Plant \$ \$ \$ \$ Transmission Plant -\$ \$ 17,472,337 Distribution Plant 16,805,446 16,805,446 \$ 666.891 \$ General Plant \$ \$ \$ 150,000 150,000 _ 16.805.446 \$ \$ 816.891 1. Total Utility Plant in Service 16,805,446 17,622,337 Land and Land Rights \$ _ \$ \$ -**Production Plant** \$ \$ \$ \$ \$ **Transmission Plant** \$ \$ \$ \$ \$ 335.743 \$ Distribution Plant -335.743 \$ 335.743 **General Plant** \$ \$ \$ 335.743 \$ 2. Total Construction Work in Progress (WIP) \$ 335.743 \$ 335.743 \$ 17,141,189 \$ 17,141,189 \$ 816,891 17,958,080 3. Total Utility Plant \$ 5.883,290 \$ 77,193 \$ 5,960,483 \$ 176,228 4. Accum. Provision for Depreciation and Amort 6,136,711 11,257,899 \$ 5. Net Utility Plant (3 minus 4) (77,193)\$ 11,180,706 \$ 640,663 \$ 11,821,369 6. Nonutility Property - Net \$ \$ \$ 1.224.408 \$ \$ \$ 7. Investment in Subsidiary Companies 1,224,408 1,224,408 443,446 \$ 8. Invest, in Assoc. Org. - Patronage Capital (See Below) \$ 443,446 \$ \$ \$ 443,446 --9. Invest. in Assoc. Org. - Other - General Funds \$ \$ \$ \$ 10. Invest in Assoc. Org. - Other - Nongeneral Funds \$ 135.373 \$ _ \$ 135.373 \$ _ \$ 135,373 11. Investments in Economic Development Projects \$ \$ \$ \$ \$ 13,500 \$ 12. Other Investments 13,500 \$ \$ \$ 13,500 _ \$ 13. Special Funds \$ \$ \$ _ _ 1.816.727 \$ 1.816.727 \$ \$ 14. Total Other Property & Investments (6 thru 13) 1.816.727 15. Cash-General Funds 273,710 | \$ (91,336)\$ 182,374 \$ (135, 176)47,199 16. Cash-Construction Funds-Trustee \$ \$ \$ \$ \$ 181.587 \$ \$ \$ 17. Special Deposits 181.587 \$ 181.587 \$ \$ \$ 18. Temporary Investments -\$ _ \$ _ 19. Notes Receivable - Net \$ \$ \$ -352,903 520.000 872,903 \$ 20. Accounts Receivable - Net Sales of Energy \$ 872.903 21. & 22. Accounts Receivable - Net Other & Renewable Energy Credits \$ 810.146 \$ 810.146 \$ \$ 810.146 _ 23. Materials & Supplies - Electric and Other 366.150 \$ 60.000 \$ 426.150 \$ \$ 426.150 24. Prepayments \$ 14,254 | \$ _ \$ 14,254 | \$ _ \$ 14,254 \$ \$ 966 \$ 25. Other Current & Accrued Assets 966 \$ \$ 966 1,999,716 \$ 488,664 \$ 2,488,380 \$ (135,176) \$ 2,353,205 26. Total Current & Accrued Assets (15 thru 25) \$ 27. Regulatory Assets **S** \$ \$ \$ 109 \$ \$ 109 \$ \$ 109 28. Deferred Debits 15,074,451 \$ 411,472 \$ 15,485,923 \$ 505,488 15,991,410 29. Total Assets & Other Debits (5 + 14 + 26 thru 28)

Comments (Enter your notes below to help you remember where you left off.)

Status

Go to Home Worksheet

32. Operating Margins - Prior Years

34. Non-Operating Margins

35. Other Margins & Equities

37. Long-Term Debt - RUS (Net)

40 a. Long-Term Debt - Other

40 b. Long-Term Debt - Other

40 c. Long-Term Debt - Other

40 d. Long-Term Debt - Other

40 e. Long-Term Debt - Other

44. Obligations Under Capital Leases

45. Accumulated Operating Provisions

50. Current Maturities Long-Term Debt

52. Current Maturities Capital Leases

53. Other Current and Accrued Liabilities

54. Total Current and Accrued Liabilities (47 thru 53)

57. Total Liabilities and Other Credits (36 + 43 + 46 + 54 + 55 + 56)

42. Payments Unapplied

47. Notes Payable

48. Accounts Payable

49. Consumers Deposits

55. Regulatory Liabilities

56. Other Deferred Credits

33. Operating Margins - Current Year

36. Total Margins & Equities (30 thru 35)

41. Long-Term Debt - Other - RUS Guaranteed

43. Total Long-Term Debt (37 Thru 41 - 42)

38. Long-Term Debt - RUS - Econ. Devel.

39. Long-Term Debt - REA Guaranteed

30. Memberships 31. Patronage Capital

Status Comments (Enter your notes below to help you remember where you left off.) In progress Enter Enter Form 7 **Transactions** Current year **Transactions Budget year** Oct Dec 31 Dec 31 Select Month Nov - Dec Jan - Dec 2022 2022 2022 2023 2023 PART C. LIABILITIES AND OTHER CREDITS 15,074,449 \$ 411,472 \$ 15,485,921 \$ 505,488 \$ 15,991,408 17,330 | \$ 17,330 \$ 17,330 \$ 8,530,883 \$ (294,408) \$ 8.236.475 \$ (310,374) \$ 7,926,101 360,692 \$ 360.692 \$ \$ 360.692 67,545 \$ 352,635 \$ 420,180 \$ 291,226 711,405 \$ \$ 34,000 \$ 3.000 | \$ 37,000 \$ 37,000 \$ 1,359,957 \$ \$ 1,359,957 \$ \$ 1.359.957 10,370,407 \$ 61,227 \$ 10,431,634 \$ (19,148) \$ 10,412,485 \$ \$ \$ \$ \$ \$ \$ --\$ \$ \$ \$ 3.794.541 CFC \$ (49,755)\$ 3,744,786 524,636 4,269,422 LOC \$ 200,000 \$ 400,000 \$ 600,000 600,000 \$ **Enter Description Enter Description** \$ \$ -_ \$ **Enter Description** \$ \$ \$ \$ \$ \$ 3,994,541 \$ 350,245 \$ 4,344,786 \$ 524,636 \$ 4,869,422 \$ \$ \$ \$ \$ \$ \$ _ -\$ 46. Total Other Noncurrent Liabilities (44 plus 45) \$ \$ \$ \$ \$ \$ 387.966 \$ 387.966 \$ _ 387.966 \$ 170.783 \$ \$ 170.783 \$ \$ 170.783 \$ \$ 51. Current Maturities Long-Term Debt-Economic Development \$ _ \$ -\$ \$ -\$ \$ \$ \$

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STATEMENT OF CHANGES IN CASH FLOW Okanogan County Electric Cooperative Inc

Budget Year: 2023

Historic Average

 kWh Option 3

Go to Home Worksheet Current year **Budget year** Nov - Dec Jan - Dec 2022 2023 Patronage Capital or Margins \$352,635 \$291,226 Plus Depreciation Expense \$77,193 \$470,000 Less Capital Credit Allocations \$0 \$0 **Total (Funds From Operations)** \$761,226 \$429,827 Cash Construction Funds - Trustee \$0 \$0 Special Deposit \$0 \$0 Temporary Investment \$0 \$0 Accounts Receivable - Sale of Energy (Net) \$0 (\$520,000)Accounts Receivable - Other (Net) \$0 \$0 Regulatory Assets \$0 \$0 **Deferred Debits** \$0 \$0 **Prepayments** \$0 \$0 Other Current & Accrued Asset \$0 \$0 (Increase)/Decrease in Operating Assets (\$520,000) \$0 \$0 Notes Payable \$0 Accounts Payable \$0 \$0 **Accumulated Operating Provisions** \$0 \$0 Regulatory Liabilities \$0 \$0 Other Deferred Credits \$0 \$0 Other Current and Accrued Liabilities \$0 \$0 Increase/(Decrease) in Operating Liabilities \$0 \$0 CASH FROM OPERATING ACTIVITIES (\$90,173) \$761,226 **INVESTMENT ACTIVITIES Total Utility Plant** \$0 (\$1,547,271)Cost to Retire Utility Plant \$0 \$0 Construction Work-in-Progress \$0 \$0 Contributions in aid of construction (CIAC) \$436,608 \$0 **Total Other Property and Investments** \$0 \$0 Materials & Supplies - Electric and Other (\$60,000)\$0 Notes Receivable (Net) \$0 \$0 **CASH FROM INVESTMENT ACTIVITIES** (\$1,110,663) (\$60,000) **FINANCING ACTIVITIES** Margins & Equities (\$291,408)(\$310,374)LT Debt - Additional Debt \$750,000 LT Debt - Debt Service Payment (\$225,364)LT Debt - Other \$0 **Total LT Debt** \$350,245 \$524,636 LT Debt - Payments Unapplied \$0 \$0 LT Debt - Current maturities \$0 \$0 **Obligations Under Capital Leases** \$0 \$0 Consumers Deposits \$0 \$0 **CASH FROM FINANCING ACTIVITIES** \$58,837 \$214,262 **CASH FROM ALL ACTIVITIES** (\$91,336) (\$135,176)**TOTAL CASH BEGINNING OF PERIOD** \$273,710 \$182,374 TOTAL CASH END OF PERIOD \$182,374 \$47,199



CFC Loan Recommendation

DECEMBER 19^{TH} , 2022



Background

OCEC included in the 2022 budget a planned long-term borrowing of \$220k which was executed in January 2022

OCEC has pulled \$600k from the CFC Line of Credit through the year in addition in order to manage cash

Current LOC Rate 5.75%

Primary drivers of needed cash

- Additional system improvement materials costs
- Cost of materials increasing in general compared to budget
- Increased expenses compared to budget



Staff Recommendation

Convert \$600k from the Line of Credit into long-term debt under our existing CFC Mortgage

Would result in a total of \$820k in new long-term debt for 2022

Forecast Equity to Assets % drop to 67% (based on CFC BudgetPro Model and Nov-Dec forecast)



Current Rates

Benchmark Treasury Rates

Rate posted 12/15/2022 V



OCEC should add ~200 basis points (2%) for a likely rate from CFC on the treasury rates

Rate effective Wednesday, December 14, 2022

Year	Rate
2-Year	4.230%
5-Year	3.640%
7-Year	3.590%
10-Year	3.490%
20-Year	3.740%
30-Year	3.520%

Daily Treasury Rates are Constant Maturity Treasury rates posted by the U.S. Department of Treasury and, therefore, reflect a one business day lag.



OCEC Blended Interest Rate

Year S		US Total			State Grouping		
	System Value	Median	NBR	Rank	Median	NBR	Rank
RATIO 2	23 BLENDED INTERE	ST RATE (%)					
2017	5.86	3.96	807	24	4.06	9	2
2018	5.88	3.98	808	23	4.52	10	2
2019	5.61	3.98	809	23	4.17	10	2
2020	5.52	3.69	807	14	3.67	10	1
2021	5.37	3.40	806	8	3.77	11	1